



JOINT CAMPI - TMA SALES REPORT

December 2005



	YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
Total Industry	97,063		88,003		10%	9,067		7,155	27%	8,147	11%
<i>2005 Forecast</i>	<i>95,000</i>										
<i>Total Accomplishment</i>	<i>102%</i>										
Passenger Car	35,631	37%	33,204	38%	7%	3,206	35%	2,615	23%	3,053	5%
<i>2005 PC Forecast</i>	<i>35,000</i>										
<i>Total Accomplishment</i>	<i>102%</i>										
Commercial Vehicle	61,432	63%	54,799	62%	12%	5,861	65%	4,540	29%	5,094	15%
<i>2005 CV Forecast</i>	<i>60,000</i>										
<i>Total Accomplishment</i>	<i>102%</i>										
AUV	26,391	43%	22,664	41%	16%	2,386	41%	1,742	37%	2,008	19%
LCV	32,651	53%	29,970	55%	9%	3,146	54%	2,605	21%	2,869	10%
Lt. Trucks	1,598	3%	1,523	3%	5%	160	3%	122	31%	81	98%
Trucks and Buses	792	1%	642	1%	23%	169	3%	71	138%	136	24%

TOTAL VEHICLE SALES

YTD Ranking	Total Vehicle Sales	YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
		2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
12	Asian Carmakers Corp. (BMW)	802	0.83%	850	0.97%	-5.65%	42	0.46%	53	-20.75%	39	7.69%
9	Columbian Autocar Corp.	2711	2.79%	2250	2.56%	20.49%	215	2.37%	209	2.87%	385	-44.16%
14	Columbian Motors Corp.	272	0.28%	215	0.24%	26.51%	74	0.82%	22	236.36%	61	21.31%
16	Commercial Motors Corp.	72	0.07%	26	0.03%	176.92%	11	0.12%	7	57.14%	4	175.00%
17	Filipinas Daewoo Industries Corp.	32	0.03%	40	0.05%	-20.00%	8	0.09%	0	#DIV/0!	7	14.29%
5	Ford Motor Company Phils. Inc. (+Mazda)	8336	8.59%	7318	8.32%	13.91%	550	6.07%	464	18.53%	855	-35.67%
	Francisco Motors Corp.	0	0.00%	0	0.00%	#DIV/0!	0	0.00%	0	#DIV/0!	0	#DIV/0!
10	General Motors Automobiles Phils., Inc	2410	2.48%	2810	3.19%	-14.23%	221	2.44%	90	145.56%	227	-2.64%
3	Honda Cars Philippines Inc.	9797	10.09%	10550	11.99%	-7.14%	945	10.42%	741	27.53%	894	5.70%
6	Hyundai Asia Resources, Inc.	4924	5.07%	2426	2.76%	102.97%	558	6.15%	436	27.98%	120	365.00%
4	Isuzu Philippines Corp.	9644	9.94%	9257	10.52%	4.18%	991	10.93%	632	56.80%	795	24.65%
18	MAN Automotive Concessionaires Corp.	4	0.00%	8	0.01%	-50.00%	0	0.00%	0	#DIV/0!	0	#DIV/0!
2	Mitsubishi Motors Philippines Corp.	12984	13.38%	12717	14.45%	2.10%	987	10.89%	838	17.78%	1144	-13.72%
7	Nissan Motor Philippines Inc.	4860	5.01%	5727	6.51%	-15.14%	392	4.32%	350	12.00%	744	-47.31%
11	Pilipinas Hino Inc.	1212	1.25%	881	1.00%	37.57%	161	1.78%	148	8.78%	92	75.00%
15	PGA Cars, Inc. (Porsche)	139	0.14%	30	0.03%	363.33%	13	0.14%	17	-23.53%	0	#DIV/0!
13	Scandinavian Motors Corp. (VOLVO)	345	0.36%	389	0.44%	-11.31%	22	0.24%	21	4.76%	33	-33.33%
1	Toyota Motors Philippines Corp.	35513	36.59%	29198	33.18%	21.63%	3580	39.48%	2807	27.54%	2396	49.42%
8	Universal Motors Corp.	3006	3.10%	3311	3.76%	-9.21%	297	3.28%	320	-7.19%	351	-15.38%
	Total Sales	97063	100.00%	88003	100.00%	10.30%	9067	100.00%	7155	26.72%	8147	11.29%

PASSENGER CAR

		YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
YTD Ranking	Passenger Cars	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
9	Asian Carmakers Corp. (BMW)	802	2.25%	850	2.56%	-12.07%	42	1.31%	53	-20.75%	39	7.69%
8	Columbian Autocar Corp.	1140	3.20%	504	1.52%	126.19%	112	3.49%	94	19.15%	143	-21.68%
	Commercial Motors Corp.	0	0.00%	5	0.02%	-100.00%		0.00%	0	#DIV/0!	2	-100.00%
3	Ford Motor Company Phils. Inc.	3470	9.74%	1731	5.21%	100.46%	238	7.42%	241	-1.24%	316	-24.68%
6	General Motors Automobiles Phils., Inc	1909	5.36%	2176	6.55%	-12.27%	203	6.33%	81	150.62%	178	14.04%
2	Honda Cars Philippines Inc.	7145	20.05%	7367	22.19%	-3.01%	701	21.87%	601	16.64%	642	9.19%
5	Hyundai Asia Resources, Inc.	2339	6.56%	507	1.53%	361.34%	275	8.58%	166	65.66%	14	1864.29%
7	Mitsubishi Motors Philippines Corp.	1608	4.51%	1819	5.48%	-11.60%	115	3.59%	80	43.75%	168	-31.55%
4	Nissan Motor Philippines Inc.	2490	6.99%	2667	8.03%	-6.64%	264	8.23%	180	46.67%	333	-20.72%
12	Pilipinas Hino Inc.	76		0			18	0.56%	17	5.88%	0	#DIV/0!
11	PGA Cars, Inc. (Porsche)	139	0.39%	30	0.09%	363.33%	13	0.41%	17	-23.53%	0	#DIV/0!
10	Scandinavian Motors Corp. (VOLVO)	345	0.97%	389	1.17%	-11.31%	22	0.69%	21	4.76%	33	-33.33%
1	Toyota Motors Philippines Corp.	14168	39.76%	15159	45.65%	-6.54%	1203	37.52%	1064	13.06%	1185	1.52%
	Total Cars	35631	100.00%	33204	100.00%	7.31%	3206	100.00%	2615	22.60%	3053	5.01%

COMMERCIAL VEHICLE

Total CV

		YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
YTD Ranking	Total CV Sales (Cat I-V)	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
9	Columbian Autocar Corp.	1571	2.56%	1746	3.19%	-10.02%	103	1.76%	115	-10.43%	242	-57.44%
12	Columbian Motors Corp.	272	0.44%	215	0.39%	26.51%	74	1.26%	22	236.36%	61	21.31%
13	Commercial Motors Corp.	72	0.12%	21	0.04%	242.86%	11	0.19%	7	57.14%	2	450.00%
14	Filipinas Daewoo Industries Corp.	32	0.05%	40	0.07%	-20.00%	8	0.14%	0	#DIV/0!	7	14.29%
4	Ford Motor Company Phils. Inc.	4866	7.92%	5587	10.20%	-12.90%	312	5.32%	223	39.91%	539	-42.12%
	Francisco Motors Corp.	0	0.00%	0	0.00%	#DIV/0!	0	0.00%	0	#DIV/0!	0	#DIV/0!
11	General Motors Automobiles Phils., Inc	501	0.82%	634	1.16%	-20.98%	18	0.31%	9	100.00%	49	-63.27%
6	Honda Cars Philippines Inc.	2652	4.32%	3183	5.81%	-16.68%	244	4.16%	140	74.29%	252	-3.17%
7	Hyundai Asia Resources, Inc.	2585	4.21%	1919	3.50%	34.71%	283	4.83%	270	4.81%	106	166.98%
3	Isuzu Philippines Corp.	9644	15.70%	9257	16.89%	4.18%	991	16.91%	632	56.80%	795	24.65%
15	MAN Automotive Concessionaires Corp.	4	0.01%	8	0.01%	-50.00%	0	0.00%	0	#DIV/0!	0	#DIV/0!
2	Mitsubishi Motors Philippines Corp.	11376	18.52%	10898	19.89%	4.39%	872	14.88%	758	15.04%	976	-10.66%
8	Nissan Motor Philippines Inc.	2370	3.86%	3060	5.58%	-22.55%	128	2.18%	170	-24.71%	411	-68.86%
10	Pilipinas Hino Inc.	1136	1.85%	881	1.61%	28.94%	143	2.44%	131	9.16%	92	55.43%
1	Toyota Motors Philippines Corp.	21345	34.75%	14039	25.62%	52.04%	2377	40.56%	1743	36.37%	1211	96.28%
5	Universal Motors Corp.	3006	4.89%	3311	6.04%	-9.21%	297	5.07%	320	-7.19%	351	-15.38%
	Total Sales	61432	100.00%	54799	100.00%	12.10%	5861	100.00%	4540	29.10%	5094	15.06%

BREAKDOWN OF CV

1. AUV

		YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
YTD Ranking	Asian Utility Vehicle (Cat. I)	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
	Francisco Motors Corp.		0.00%	0	0.00%	#DIV/0!		0.00%		#DIV/0!	0	#DIV/0!
	Honda Cars Philippines Inc.		0.00%	25	0.11%	-100.00%				#DIV/0!	0	#DIV/0!
3	Isuzu Philippines Corp.	5340	20.23%	5609	24.75%	-4.80%	513	21.50%	333	54.05%	533	-3.75%
2	Mitsubishi Motors Philippines Corp.	8304	31.47%	7298	32.20%	13.78%	667	27.95%	608	9.70%	709	-5.92%
4	Pilipinas Hino Inc.	152	0.58%	319	1.41%	-52.35%	9	0.38%	13	-30.77%	10	-10.00%
1	Toyota Motors Philippines Corp.	12595	47.72%	9413	41.53%	33.80%	1197	50.17%	788	51.90%	756	58.33%
	Total AUV	26391	100.00%	22664	100.00%	16.44%	2386	100.00%	1742	36.97%	2008	18.82%

2. LCV

		YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
YTD Ranking	Light Commercial Vehicle (Cat. II)	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
9	Columbian Autocar Corp.	1571	4.81%	1746	5.83%	-10.02%	103	3.27%	115	-10.43%	242	-57.44%
12	Commercial Motors Corp.	12	0.04%	13	0.04%	-7.69%	0	0.00%	1	-100.00%	2	-100.00%
2	Ford Motor Company Phils. Inc.	4602	14.09%	5261	17.55%	-12.53%	287	9.12%	209	37.32%	518	-44.59%
	Francisco Motors Corp.	0	0.00%	0	0.00%	#DIV/0!	0	0.00%	0	#DIV/0!	0	#DIV/0!
11	General Motors Automobiles Phils., Inc	467	1.43%	584	1.95%	-20.03%	12	0.38%	9	33.33%	44	-72.73%
6	Honda Cars Philippines Inc.	2652	8.12%	3158	10.54%	-16.02%	244	7.76%	140	74.29%	252	-3.17%
7	Hyundai Asia Resources, Inc.	2585	7.92%	1919	6.40%	34.71%	283	9.00%	270	4.81%	106	166.98%
3	Isuzu Philippines Corp.	3204	9.81%	2867	9.57%	11.75%	383	12.17%	204	87.75%	234	63.68%
5	Mitsubishi Motors Philippines Corp.	2708	8.29%	3113	10.39%	-13.01%	152	4.83%	133	14.29%	228	-33.33%
8	Nissan Motor Philippines Inc.	2370	7.26%	3060	10.21%	-22.55%	128	4.07%	170	-24.71%	411	-68.86%
	PGA Cars, Inc. (Porsche)	0	0.00%	0	0.00%	#DIV/0!	0	0.00%		#DIV/0!	0	#DIV/0!
10	Pilipinas Hino Inc.	725	2.22%	320	1.07%	126.56%	77	2.45%	79	-2.53%	27	185.19%
1	Toyota Motors Philippines Corp.	8749	26.80%	4618	15.41%	89.45%	1180	37.51%	955	23.56%	454	159.91%
4	Universal Motors Corp.	3006	9.21%	3311	11.05%	-9.21%	297	9.44%	320	-7.19%	351	-15.38%
	Total LCV	32651	100.00%	29970	100.00%	8.95%	3146	100.00%	2605	20.77%	2869	9.65%

3. LT. TRUCKS

		YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
YTD Ranking	Light Trucks (Cat. III)	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
	Columbian Motors Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
4	Commercial Motors Corp.	60	3.75%		0.00%	#DIV/0!	11	6.88%	6	83.33%		#DIV/0!
	Filipinas Daewoo Industries Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
3	Ford Motor Company Phils. Inc.	264	16.52%	326	21.41%	-19.02%	25	15.63%	14	78.57%	21	19.05%
	Francisco Motors Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
5	General Motors Automobiles Phils., Inc	34	2.13%	50	3.28%	-32.00%	6	3.75%	0	#DIV/0!	5	20.00%
1	Isuzu Philippines Corp.	888	55.57%	683	44.85%	30.01%	69	43.13%	88	-21.59%	23	200.00%
	MAN Automotive Concessionaires Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
2	Mitsubishi Motors Philippines Corp.	352	22.03%	464	30.47%	-24.14%	49	30.63%	14	250.00%	32	53.13%
	Nissan Motor Philippines Inc.		0.00%	0	0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Pilipinas Hino Inc.		0.00%	0	0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Toyota Motors Philippines Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Total Light Trucks	1598	100.00%	1523	100.00%	4.92%	160	100.00%	122	31.15%	81	97.53%

4. TRUCKS & BUSES

		YTD SALES (Jan-Dec 2005)					MTD SALES (December 2005)					
YTD Ranking	Trucks & Buses (Cat. IV & V)	2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
1	Columbian Motors Corp.	272	34.34%	215	33.49%	26.51%	74	43.79%	22	236.36%	61	21.31%
	Commercial Motors Corp.		0.00%	8	1.25%	-100.00%		0.00%		#DIV/0!	0	#DIV/0!
4	Filipinas Daewoo Industries Corp.	32	4.04%	40	6.23%	-20.00%	8	4.73%	0	#DIV/0!	7	14.29%
3	Isuzu Philippines Corp.	212	26.77%	98	15.26%	116.33%	26	15.38%	7	271.43%	5	420.00%
6	MAN Automotive Concessionaires Corp.	4	0.51%	8	1.25%	-50.00%	0	0.00%		#DIV/0!	0	#DIV/0!
5	Mitsubishi Motors Philippines Corp.	12	1.52%	23	3.58%	-47.83%	4	2.37%	3	33.33%	7	-42.86%
2	Pilipinas Hino Inc.	259	32.70%	242	37.69%	7.02%	57	33.73%	39	46.15%	55	3.64%
7	Toyota Motors Philippines Corp.	1	0.13%	8	1.25%	-87.50%	0	0.00%	0	#DIV/0!	1	-100.00%
	Total Trucks & Buses	792	100.00%	642	100.00%	23.36%	169	100.00%	71	138.03%	136	24.26%

EXPORT SALES

		2005 YTD	Market Share	2004 YTD (Same Period)	Market Share	Variance %age	December	Market Share	January	Variance %age	Same Mo. Dec. 2004	Variance %age
	EXPORT SALES											
	Ford Motor Company Phils. Inc.	13352	100.00%	9625	100.00%	38.72%	2566	100.00%	2774	-7.50%	1437	78.57%
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Total EXPORT Sales	13352	100.00%	9625	100.00%	38.72%	2566	100.00%	2774	-7.50%	1437	78.57%