



JOINT CAMPI - TMA SALES REPORT

Dec-06



REF. NO. SEC-MEDIA-010-07

	YTD SALES (Jan-December 2006)				
	2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age
Total Industry	99,541		97,063		3%
Passenger Car	38,480	39%	35,631	37%	8%
Commercial Vehicle	61,061	61%	61,432	63%	-1%
AUV	25,111	41%	26,391	43%	-5%
LCV	33,431	55%	32,651	53%	2%
Lt. Trucks	1,700	3%	1,598	3%	6%
Trucks and Buses	819	1%	792	1%	3%

MTD SALES (December 2006)					
December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
10,099		9,060	11%	9,067	11%
3,682	36%	3,401	8%	3,206	15%
6,417	64%	5,659	13%	5,861	9%
2,880	45%	2,455	17%	2,386	21%
3,223	50%	2,953	9%	3,146	2%
150	2%	175	-14%	160	-6%
164	3%	76	116%	169	-3%

TOTAL VEHICLE SALES

YTD Ranking	Total Vehicle Sales	YTD SALES (Jan-December 2006)				
		2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age
12	Asian Carmakers Corp. (BMW)	803	0.81%	802	0.83%	0.12%
9	Columbian Autocar Corp.	2414	2.43%	2711	2.79%	-10.96%
14	Columbian Motors Corp.	267	0.27%	272	0.28%	-1.84%
16	Commercial Motors Corp.	111	0.11%	72	0.07%	54.17%
17	Filipinas Daewoo Industries Corp.	1	0.00%	32	0.03%	-96.88%
5	Ford Motor Company Phils. Inc. (+Mazda)	6907	6.94%	8336	8.59%	-17.14%
	Francisco Motors Corp.	0	0.00%	0	0.00%	#DIV/0!
11	General Motors Automobiles Phils., Inc	2074	2.08%	2410	2.48%	-13.94%
2	Honda Cars Philippines Inc.	13885	13.95%	9797	10.09%	41.73%
6	Hyundai Asia Resources, Inc.	5458	5.48%	4924	5.07%	10.84%
4	Isuzu Philippines Corp.	8144	8.18%	9644	9.94%	-15.55%
	MAN Automotive Concessionaires Corp.	8	0.01%	4	0.00%	100.00%
3	Mitsubishi Motors Philippines Corp.	12518	12.58%	12984	13.38%	-3.59%
7	Nissan Motor Philippines Inc.	3303	3.32%	4860	5.01%	-32.04%
10	Pilipinas Hino Inc.	2226	2.24%	1212	1.25%	83.66%
15	PGA Cars, Inc. (Porsche)	164	0.16%	139	0.14%	17.99%
13	Scandinavian Motors Corp. (VOLVO)	316	0.32%	345	0.36%	-8.41%
1	Toyota Motors Philippines Corp.	38258	38.43%	35513	36.59%	7.73%
8	Universal Motors Corp.	2684	2.70%	3006	3.10%	-10.71%
	Total Sales	99541	100.00%	97063	100.00%	2.55%

MTD SALES (December 2006)					
December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
50	0.50%	67	-25.37%	42	19.05%
240	2.38%	242	-0.83%	215	11.63%
43	0.43%	31	38.71%	74	-41.89%
2	0.02%	11	-81.82%	11	-81.82%
0	0.00%	0	#DIV/0!	8	-100.00%
605	5.99%	692	-12.57%	550	10.00%
0	0.00%	0	#DIV/0!	0	#DIV/0!
147	1.46%	158	-6.96%	221	-33.48%
1321	13.08%	1140	15.88%	945	39.79%
428	4.24%	463	-7.56%	558	-23.30%
860	8.52%	666	29.13%	991	-13.22%
2	0.02%	5	-60.00%	0	#DIV/0!
1361	13.48%	1088	25.09%	987	37.89%
402	3.98%	376	6.91%	392	2.55%
169	1.67%	158	6.96%	161	4.97%
22	0.22%	18	22.22%	13	69.23%
16	0.16%	22	-27.27%	22	-27.27%
4140	40.99%	3615	14.52%	3580	15.64%
291	2.88%	308	-5.52%	297	-2.02%
10099	100.00%	9060	11.47%	9067	11.38%

PASSENGER CAR

YTD Ranking		YTD SALES (Jan-December 2006)					MTD SALES (December 2006)					
		2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
9	Asian Carmakers Corp. (BMW)	803	2.09%	802	2.25%	-7.29%	50	1.36%	67	-25.37%	42	19.05%
7	Columbian Autocar Corp.	1217	3.16%	1140	3.20%	6.75%	121	3.29%	132	-8.33%	112	8.04%
	Commercial Motors Corp.	0	0.00%	0	0.00%	#DIV/0!		0.00%	0	#DIV/0!		#DIV/0!
3	Ford Motor Company Phils. Inc .	2780	7.22%	3470	9.74%	-19.88%	219	5.95%	256	-14.45%	238	-7.98%
6	General Motors Automobiles Phils., Inc	1932	5.02%	1909	5.36%	1.20%	139	3.78%	150	-7.33%	203	-31.53%
2	Honda Cars Philippines Inc.	11614	30.18%	7145	20.05%	62.55%	1117	30.34%	979	14.10%	701	59.34%
5	Hyundai Asia Resources, Inc.	2043	5.31%	2339	6.56%	-12.65%	175	4.75%	186	-5.91%	275	-36.36%
8	Mitsubishi Motors Philippines Corp.	1127	2.93%	1608	4.51%	-29.91%	101	2.74%	112	-9.82%	115	-12.17%
4	Nissan Motor Philippines Inc.	2244	5.83%	2490	6.99%	-9.88%	331	8.99%	258	28.29%	264	25.38%
10	Pilipinas Hino Inc.	322	0.84%	76	0.21%	323.68%	19	0.52%	18	5.56%	18	5.56%
12	PGA Cars, Inc. (Porsche)	164	0.43%	139	0.39%	17.99%	22	0.60%	18	22.22%	13	69.23%
11	Scandinavian Motors Corp. (VOLVO)	316	0.82%	345	0.97%	-8.41%	16	0.43%	22	-27.27%	22	-27.27%
1	Toyota Motors Philippines Corp.	13918	36.17%	14168	39.76%	-1.76%	1372	37.26%	1203	14.05%	1203	14.05%
	Total Cars	38480	100.00%	35631	100.00%	8.00%	3682	100.00%	3401	8.26%	3206	14.85%

COMMERCIAL VEHICLE

YTD Ranking		YTD SALES (Jan-December 2006)					MTD SALES (December 2006)					
		2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
9	Columbian Autocar Corp.	1197	1.96%	1571	2.56%	-23.81%	119	1.85%	110	8.18%	103	15.53%
11	Columbian Motors Corp.	267	0.44%	272	0.44%	-1.84%	43	0.67%	31	38.71%	74	-41.89%
13	Commercial Motors Corp.	111	0.18%	72	0.12%	54.17%	2	0.03%	11	-81.82%	11	-81.82%
14	Filipinas Daewoo Industries Corp.	1	0.00%	32	0.05%	-96.88%	0	0.00%	0	#DIV/0!	8	-100.00%
4	Ford Motor Company Phils. Inc.	4127	6.76%	4866	7.92%	-15.19%	386	6.02%	436	-11.47%	312	23.72%
	Francisco Motors Corp.	0	0.00%	0	0.00%	#DIV/0!	0	0.00%	0	#DIV/0!	0	#DIV/0!
12	General Motors Automobiles Phils., Inc	142	0.23%	501	0.82%	-71.66%	8	0.12%	8	0.00%	18	-55.56%
7	Honda Cars Philippines Inc.	2271	3.72%	2652	4.32%	-14.37%	204	3.18%	161	26.71%	244	-16.39%
5	Hyundai Asia Resources, Inc.	3415	5.59%	2585	4.21%	32.11%	253	3.94%	277	-8.66%	283	-10.60%
3	Isuzu Philippines Corp.	8144	13.34%	9644	15.70%	-15.55%	860	13.40%	666	29.13%	991	-13.22%
	MAN Automotive Concessionaires Corp.	8	0.01%	4	0.01%	100.00%	2	0.03%	5	-60.00%	0	#DIV/0!
2	Mitsubishi Motors Philippines Corp.	11391	18.66%	11376	18.52%	0.13%	1260	19.64%	976	29.10%	872	44.50%
10	Nissan Motor Philippines Inc.	1059	1.73%	2370	3.86%	-55.32%	71	1.11%	118	-39.83%	128	-44.53%
8	Pilipinas Hino Inc.	1904	3.12%	1136	1.85%	67.61%	150	2.34%	140	7.14%	143	4.90%
1	Toyota Motors Philippines Corp.	24340	39.86%	21345	34.75%	14.03%	2768	43.14%	2412	14.76%	2377	16.45%
6	Universal Motors Corp.	2684	4.40%	3006	4.89%	-10.71%	291	4.53%	308	-5.52%	297	-2.02%
	Total Sales	61061	100.00%	61432	100.00%	-0.60%	6417	100.00%	5659	13.39%	5861	9.49%

BREAKDOWN OF CV

1. AUV

YTD Ranking		YTD SALES (Jan-December 2006)					MTD SALES (December 2006)					
		2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
Asian Utility Vehicle (Cat. I)												
	Francisco Motors Corp.		0.00%	0	0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Honda Cars Philippines Inc.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
3	Isuzu Philippines Corp.	4718	18.79%	5340	20.23%	-11.65%	480	16.67%	398	20.60%	513	-6.43%
2	Mitsubishi Motors Philippines Corp.	8031	31.98%	8304	31.47%	-3.29%	755	26.22%	640	17.97%	667	13.19%
4	Pilipinas Hino Inc.	673	2.68%	152	0.58%	342.76%	7	0.24%	29	-75.86%	9	-22.22%
1	Toyota Motors Philippines Corp.	11689	46.55%	12595	47.72%	-7.19%	1638	56.88%	1388	18.01%	1197	36.84%
Total AUV		25111	100.00%	26391	100.00%	-4.85%	2880	100.00%	2455	17.31%	2386	20.70%

2. LCV

YTD Ranking		YTD SALES (Jan-December 2006)					MTD SALES (December 2006)					
		2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
Light Commercial Vehicle (Cat. II)												
8	Columbian Autocar Corp.	1197	3.58%	1571	4.81%	-23.81%	119	3.69%	110	8.18%	103	15.53%
12	Commercial Motors Corp.	4	0.01%	12	0.04%	-66.67%		0.00%	0	#DIV/0!	0	#DIV/0!
2	Ford Motor Company Phils. Inc.	3996	11.95%	4602	14.09%	-13.17%	385	11.95%	427	-9.84%	287	34.15%
	Francisco Motors Corp.	0	0.00%	0	0.00%	#DIV/0!		0.00%		#DIV/0!	0	#DIV/0!
11	General Motors Automobiles Phils., Inc	111	0.33%	467	1.43%	-76.23%	6	0.19%	5	20.00%	12	-50.00%
6	Honda Cars Philippines Inc.	2271	6.79%	2652	8.12%	-14.37%	204	6.33%	161	26.71%	244	-16.39%
3	Hyundai Asia Resources, Inc.	3415	10.22%	2585	7.92%	32.11%	253	7.85%	277	-8.66%	283	-10.60%
7	Isuzu Philippines Corp.	2259	6.76%	3204	9.81%	-29.49%	268	8.32%	158	69.62%	383	-30.03%
4	Mitsubishi Motors Philippines Corp.	2799	8.37%	2708	8.29%	3.36%	400	12.41%	279	43.37%	152	163.16%
9	Nissan Motor Philippines Inc.	1059	3.17%	2370	7.26%	-55.32%	71	2.20%	118	-39.83%	128	-44.53%
	PGA Cars, Inc. (Porsche)	0	0.00%	0	0.00%	#DIV/0!		0.00%		#DIV/0!	0	#DIV/0!
10	Pilipinas Hino Inc.	985	2.95%	725	2.22%	35.86%	96	2.98%	86	11.63%	77	24.68%
1	Toyota Motors Philippines Corp.	12651	37.84%	8749	26.80%	44.60%	1130	35.06%	1024	10.35%	1180	-4.24%
5	Universal Motors Corp.	2684	8.03%	3006	9.21%	-10.71%	291	9.03%	308	-5.52%	297	-2.02%
Total LCV		33431	100.00%	32651	100.00%	2.39%	3223	100.00%	2953	9.14%	3146	2.45%

3. LT. TRUCKS

		YTD SALES (Jan-December 2006)					MTD SALES (December 2006)					
YTD Ranking	Light Trucks (Cat. III)	2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
	Columbian Motors Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
4	Commercial Motors Corp./Dreamco Auto	107	6.29%	60	3.75%	78.33%	2	1.33%	11	-81.82%	11	-81.82%
	Filipinas Daewoo Industries Corp.	0	0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
3	Ford Motor Company Phils. Inc.	131	7.71%	264	16.52%	-50.38%	1	0.67%	9	-88.89%	25	-96.00%
	Francisco Motors Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
5	General Motors Automobiles Phils., Inc	31	1.82%	34	2.13%	-8.82%	2	1.33%	3	-33.33%	6	-66.67%
1	Isuzu Philippines Corp.	931	54.76%	888	55.57%	4.84%	92	61.33%	98	-6.12%	69	33.33%
	MAN Automotive Concessionaires Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
2	Mitsubishi Motors Philippines Corp.	500	29.41%	352	22.03%	42.05%	53	35.33%	54	-1.85%	49	8.16%
	Nissan Motor Philippines Inc.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Pilipinas Hino Inc.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Toyota Motors Philippines Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Total Light Trucks	1700	100.00%	1598	100.00%	6.38%	150	100.00%	175	-14.29%	160	-6.25%

4. TRUCKS & BUSES

		YTD SALES (Jan-December 2006)					MTD SALES (December 2006)					
YTD Ranking	Trucks & Buses (Cat. IV & V)	2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
1	Columbian Motors Corp.	267	32.60%	272	34.34%	-1.84%	43	26.22%	31	38.71%	74	-41.89%
	Commercial Motors Corp.		0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Filipinas Daewoo Industries Corp.	1	0.12%	32	4.04%	-96.88%		0.00%		#DIV/0!	8	-100.00%
3	Isuzu Philippines Corp.	236	28.82%	212	26.77%	11.32%	20	12.20%	12	66.67%	26	-23.08%
	MAN Automotive Concessionaires Corp.	8	0.98%	4	0.51%	100.00%	2	1.22%	5	-60.00%	0	#DIV/0!
4	Mitsubishi Motors Philippines Corp.	61	7.45%	12	1.52%	408.33%	52	31.71%	3	1633.33%	4	1200.00%
2	Pilipinas Hino Inc.	246	30.04%	259	32.70%	-5.02%	47	28.66%	25	88.00%	57	-17.54%
	Toyota Motors Philippines Corp.	0	0.00%	1	0.13%	-100.00%		0.00%	0	#DIV/0!	0	#DIV/0!
	Total Trucks & Buses	819	100.00%	792	100.00%	3.41%	164	100.00%	76	115.79%	169	-2.96%

EXPORT SALES

		2006 YTD	Market Share	2005 YTD (Same Period)	Market Share	Variance %age	December	Market Share	November	Variance %age	Same Mo. Dec 2005	Variance %age
	EXPORT SALES											
	Ford Motor Company Phils. Inc.	6677	100.00%	13352	100.00%	-49.99%	9	100.00%	245	-96.33%	2566	-99.65%
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
			0.00%		0.00%	#DIV/0!		0.00%		#DIV/0!		#DIV/0!
	Total EXPORT Sales	6677	100.00%	13352	100.00%	-49.99%	9	100.00%	245	-96.33%	2566	-99.65%